

DENTALPORT SUPPLIES – QUICK, EASY, AUTOMATIC

FEATURING THE CUBEX SUPPLY MANAGEMENT SYSTEM

The Cubex System makes materials management nearly as simple as buying snacks from a vending machine.

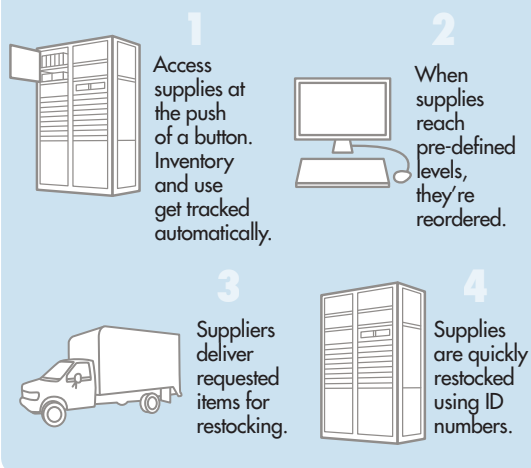


The Cubex System lets you stock, inventory, order and bill materials more accurately and more cost-effectively. Ideal for multi-practice facilities, Cubex ensures that doctors and patients have the right supplies, at the

right cost, at the right time.

- Reduce costs by limiting providers and excess supplies
- Automate re-ordering process
- Organize supplies in a single, central location
- Decrease emergency orders with virtually *NO* out-of-stocks
- Track costs more effectively and efficiently

HOW CUBEX WORKS



FINANCIAL BENEFITS OF CUBEX IMPLEMENTATION: A CASE STUDY

Drs. Lachot and Loo, general dentists in Scottsdale, AZ, implemented the Cubex system in. A comprehensive study was initiated to evaluate the actual financial benefits. This study compared overall inventory costs before and after implementing the Cubex system. Data points tracked included:

- Operational cost [the labor associated with inventory management]
- Monthly purchases of supplies
- Inventory holding cost and its related impact on cash flow

Results:

- Since the introduction of Cubex, the amount of time associated with supply management decreased 60%.
- The overall number of supplies purchased decreased from 8.5% of gross income to 6.7%, translating into approximately a \$30,500 annual savings in supply expenditures.
- Lastly, by coordinating inventory quantities with usage and order dates, on-hand inventory decreased from \$47,500 to \$34,488 – a **nearly \$13,000 savings!** – while improving supply availability.
- The combination of reductions in operational costs and supply purchases, compared to the cost of the Cubex system, allowed Drs. Lachot and Loo to achieve a positive ROI *in just 12 months*. **After just one year, those saving added to bottom line profits for that practice.**

